



Broker's License Requirements

- 3 years experience required:
 - 200 points total
 - 5 points for each listings that sold
 - 5 points for each buyers each that closed
 - 1 points for each exclusive right to sell that never sold
 - 1 point for each lease

- Education - Total of 240 Hours 16 Credits
 - Mandatory- 60 hours
 - Commission Developed courses - 90 Hours
 - Electives - 75 Hours

- An application fee of \$97.00-\$179.50 is required.

- Criminal History Check <https://epatch.state.pa.us/>

- Employer Verification form

-

****Courses must be completed within 10 years of the passing date of both portions of the examination**

**** Official State Website**

Broker's Courses Checklist

Mandatory Courses (60 Hours Required)

- Real Estate Brokerage & Office Management (30 hours - 2 credits)
- Real Estate Law (30 hours - 2 credits)

Commission Approved Courses (90 Hours Required)

- Real Estate Finance (45 hours - 3 credits)
- Real Estate Investment (30 hours - 2 credits)
- Residential Property Management (30 hours - 2 credits)
- Non-residential Property Management (30 hours - 2 credits)
- Real Estate Sales (30 hours - 2 credits)
- Residential Construction (30 hours - 2 credits)
- Valuation of Residential Property (30 hours - 2 credits)
- Valuation of Income-Producing Property (30 hours - 2 credits)

Elective Courses (90 Hours Required)

- Social Media for Brokers (30 hours - 2 credits)
- Financing Strategies in Real Estate (30 hours - 2 credits)
- Managing Your Real Estate Business with Emotional Intelligence (30 hours - 2 credits)